



Helping you achieve more with digital technologies

Customer presentation

October 2023



We are a global leader in Digital Transformation & Cybersecurity

At the epicentre of Digital Transformation (DX), where advanced vendor relationships meet proprietary solutions & services

100s

of vendor transacted, covering all aspects of DX

80k

B2B customers to draw DX experience from

Full suite

of DX solutions for any organization

R&D

for complementary products, including AI

With a global presence focused on local outcomes in emerging markets

c.60

Countries where we transact

London

headquarters of the global organization, incorporated in Cayman Islands

c. 30

years of experience in the IT market

11

24/7 delivery centers, serving customers in their languages

And with unique combination of scale, capabilities, and offerings

\$1.6b

FY23 gross revenue

All buying types


supported by our systems and organization

c. 6.4k

employees, delivering value to customers

14

recent acquisitions to expand capabilities and align closer to customers



Our mission is to help organizations to transform and operate efficiently and securely in an increasingly digital economy

Businesses

We help develop and implement digital transformation scenarios to accelerate revenue, boost profits, enable new business models, and ensure overall resilience and agility

Governments

We support governments in their digital transformation, so that they can deliver better outcomes for citizens and other stakeholders, and make public services more efficient

Societies

Technology creates more opportunities for societies to develop faster and operate fairer. We promote diversity & inclusion when it comes to sharing these opportunities



Our values are in tune with your aspirations

1. Leadership

We strive to be No.1 in the key lines of our business. We take full responsibility for our actions and deliver on our commitments

2. Customer focus

We create business value for our customers. We focus on understanding and solving the issues they face, and helping them take the next step in their digital transformation journey

3. Teamwork

The team's success is everyone's success. We are one global team, and we forge long-term partnerships with our employees

4. Innovation

We move with market trends by investing consistently in cutting-edge technologies and innovative solutions. We always have the latest angle on how to get the most from new technology

5. Responsible business

We support the sustainable use of the environment and development of societies. We observe laws and business ethics. We respect the traditions of every country we operate in. We are passionate about and committed to maintaining high ESG standards



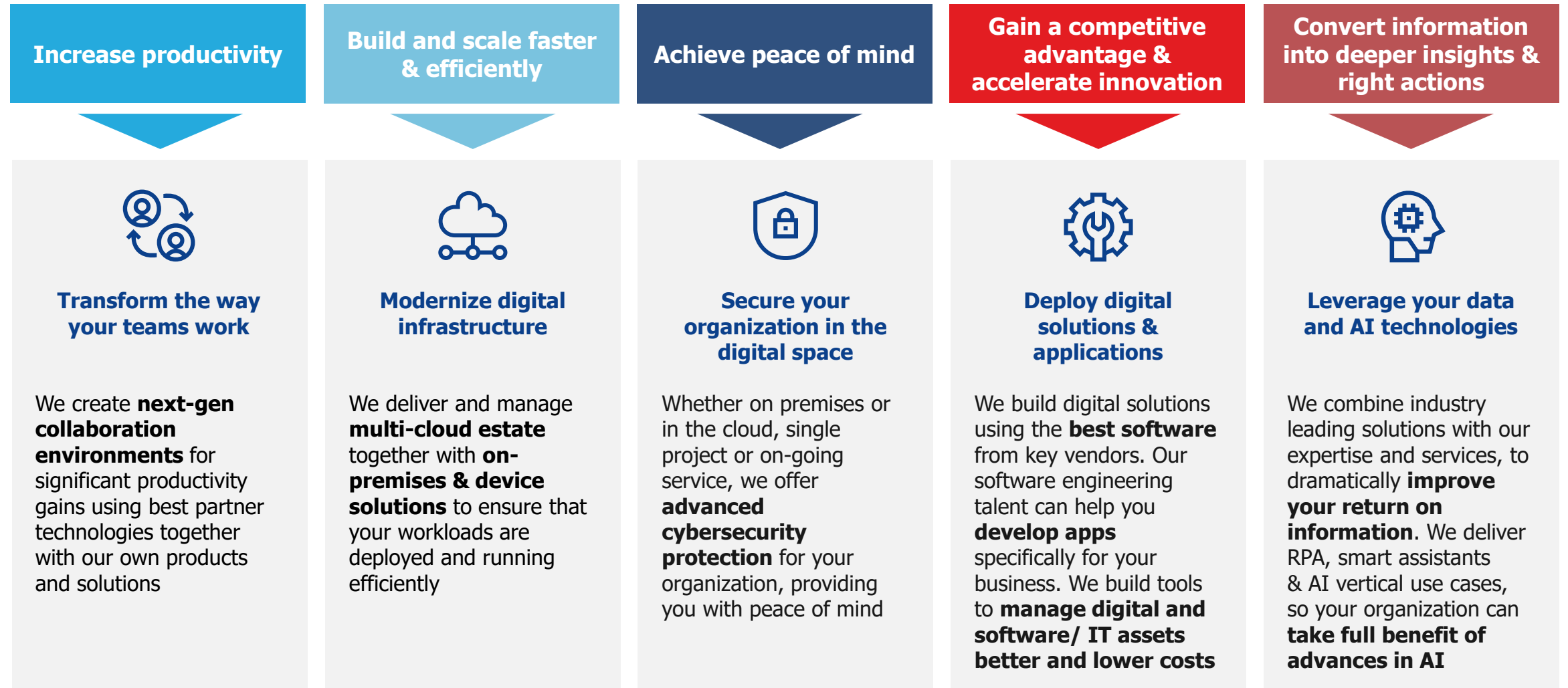
We do not stop at tech. We help you achieve meaningful digital transformation (DX)...



100s of vendors... ...connected by Noventiq's solutions & services with... ...~80,000 Customers



...and unlock full power of your organization...



... with our comprehensive DX solutions & services portfolio

Full solutions provider



Cloud



Software



Hardware

- The most established & innovative vendors
- Advanced statuses and proficiency
- Experts in licensing, consumption & transformation
- As a single procurement, subscription or as-a-Service

Comprehensive services portfolio



Hybrid Infrastructure



AI & Data (Next-Gen)



Cybersecurity



Multi-cloud Services



Future Workplace



Customization Services

- Global, secure and effective
- For infrastructure, applications and data
- Supported at every stage of implementation
- Vertical use cases

Our Digital Platform underpins customer interactions & delivers a differentiated experience

We are a leading Microsoft partner

We specialize in multi-cloud with a focus on Microsoft technology. Our customers rely on our comprehensive portfolio of Microsoft Cloud services, supported by all 6 Solution Designations, alongside our own services for transformation, management, security and modernization

25+
Years of
collaboration

600+
Microsoft Certified
Professionals

One of only several
Microsoft globally-managed
partners worldwide

Best licensing practices
LSP authorization in 36 countries
CSP authorization in 50+ countries
SPLA reseller for 8 years



Oman



Bulgaria



Cambodia x2



Malaysia



Vietnam x2

2021
2022
2023

Microsoft Partner of the Year

Microsoft
Solutions Partner
Microsoft Cloud

Microsoft
Solutions Partner
Infrastructure
Azure

Microsoft
Solutions Partner
Data & AI
Azure

Microsoft
Solutions Partner
Digital & App Innovation
Azure

Microsoft
Solutions Partner
Security

Microsoft
Solutions Partner
Modern Work

Microsoft
Solutions Partner
Business Applications

15 Advanced Specializations

Microsoft
Partner
Since 2019

Azure
Expert
MSP

Azure

- Infra & Database Migration to Microsoft Azure
- Microsoft Azure Virtual Desktop
- Kubernetes on Microsoft Azure
- Analytics on Microsoft Azure
- Data Warehouse Migration to Microsoft Azure

Security

- Cloud Security
- Identity and Access Management
- Threat Protection
- Information Protection and Governance

Modern Work & Business Apps

- Adoption and Change Management
- Calling for Microsoft Teams
- Teamwork Deployment
- Meetings & Meeting Rooms for Teams
- Modernize Endpoints
- Microsoft Low Code Application Development



Six reasons to partner with Noventiq for your DX

- 1** Recognized by customers, vendors, and market experts as a reliable, proficient and highly-qualified **Digital Transformation market leader** with c. 30 years of experience
- 2** **Single point for all your IT needs:** solving all tech-related issues, building multi-vendor solutions & providing support, and ensuring success in even the most complex transformation projects
- 3** Always on point. **We know where you should go next on your DX journey, and we can help you get there.** We speak your language in almost 60 countries
- 4** **Our own platforms, innovation, knowledge & experience** are available to accelerate your Digital Transformation and to optimize the way you operate
- 5** Our advanced vendor relationships including the one with Microsoft and other leading public cloud providers translate into tangible **business value during your transformation**
- 6** The **best talent in the industry** thanks to our unique long-term employee-partnership approach

Planning your next step in DX? Get in touch

If you know where you're going with your digital transformation, we can help you get there.

If you're still looking at options, we can help you make the right choice.



Browse cases from different industries and markets at <https://noventiq.com> to see what solutions might work for you.



Use our website to find your nearest office <https://noventiq.com/contacts>



Call or email us in your market to get advice, discuss ideas or request a quote



Reach out to our London HQ at hq@noventiq.com



Thank you!

WWW.NOVENTIQ.COM



Double click on the portfolio



Increase productivity by transforming the way your teams work

We build future-proven collaboration environments for material productivity gains using the best tech from Microsoft, Google & others with our own solutions

100s

workplace projects completed

200+

certified engineers in workplace technologies

70%+

adoption rate for MS Teams®

Deep knowledge of fundamental technologies for modern hybrid work

- Key vendor statuses
- Own experts
- Long track record



Own products and solutions to augment vendors' technologies

- Total Voice® allows your company to keep on with telco billing processes
- Total View® is an easy-to-use M365 analytics and reporting tool giving insight on the adoption & productivity of M365 and much more



Own services to ensure smooth deployment and great adoption

- Migration and Deployment Services with embedded security and device management
- Training and Management of Change
- Ongoing support & Service Management

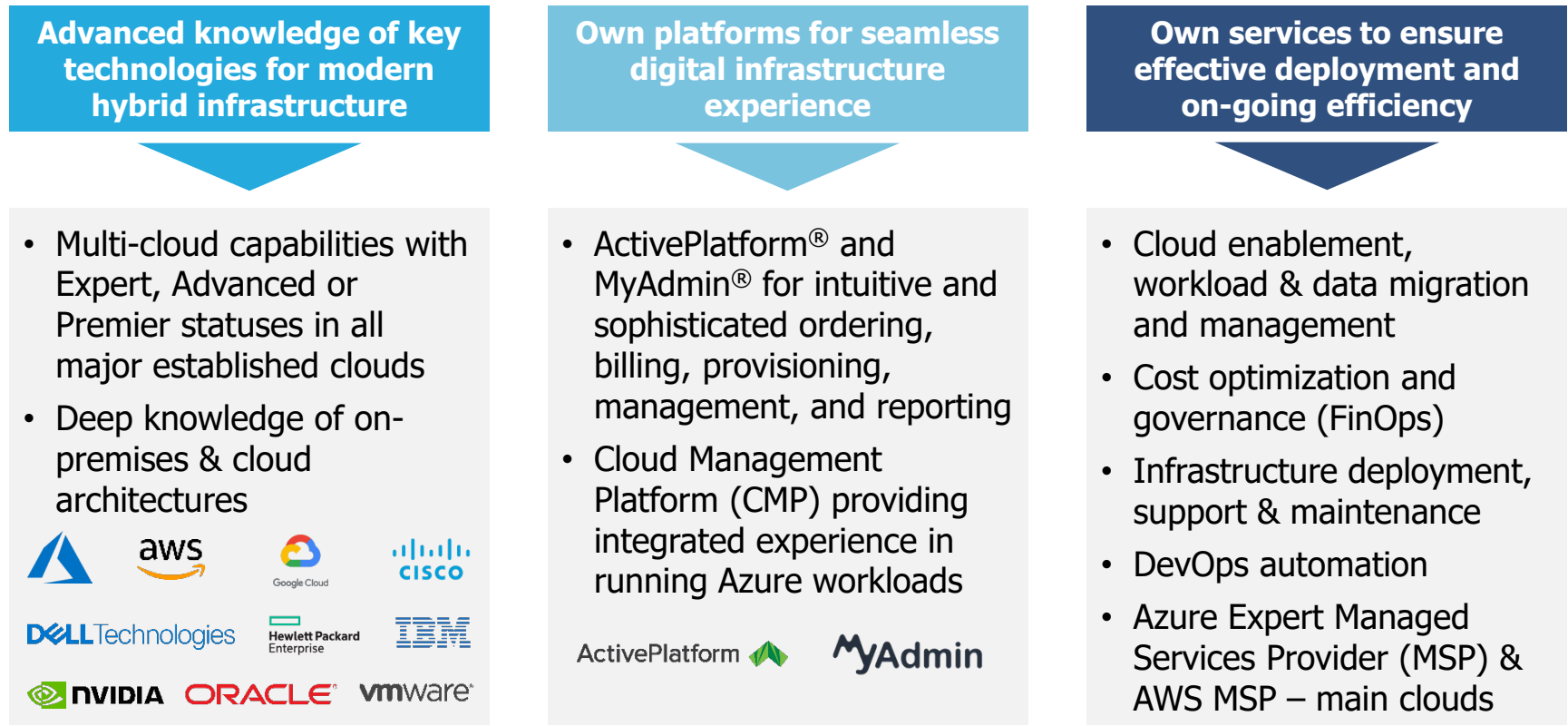
Build and scale faster and more efficiently by modernizing digital infrastructure

We deliver and support AWS, Azure, GCP multi-cloud solutions together with on-premises and device solutions from Cisco, Dell, HPE & others to ensure that your workloads are deployed and running efficiently

200+
Infrastructure projects completed

Dozens
HW vendors

200+
certified engineers in cloud and on-premises infra technologies



Global expertise, local outcomes

Achieve peace of mind by securing your organization in the digital space

Whether on-premises or in the cloud, single project or on-going service, we can offer advanced cybersecurity protection for your organization, providing you with peace of mind

c.300

Cybersecurity projects implemented

100+

Sales & pre-sales employees focused on cybersecurity

140+

Cybersec engineers

Enhanced expertise in fundamental technologies for modern cybersec

- Network & Endpoint Security
- Cloud Security
- Application & data security



Own cybersec integration capabilities for building or modernizing defences

- Architecture definition
- Solution design
- Implementation Services
- Cybersecurity Lifecycle Management
- Necessary cybersec standard certifications

Own services to ensure on-going security of the organization

- Vulnerability Management(VAPT)
- Device Monitoring
- SOC as a Service
- Governance Services
- Incidence response

Gain a competitive advantage, accelerate innovation with digital solutions & software

We build digital solutions using the best software from the key vendors. Our SW engineering talent can help you develop applications for the core of your business. We deliver tools to manage digital and software/IT assets better

100s

Software vendor relationships

120

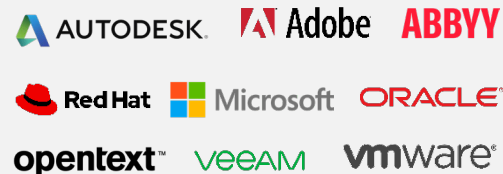
SAM/ITAM consultants

Gartner

Magic Quadrant for SAM Services

Diverse experience in using off-the-shelf software to deliver business outcomes

- Solutions from a plethora of vendors
- Deep licensing and subscription expertise
- Solutioning, delivery and deployment know-how



Own solutions for managing technology assets in the best way

- Visionary in Gartner Magic Quadrant for Software Asset Management
- Own methodology "House of ITAM": SAM to ITAM to ITSM migration
- Service Operation and Continuous Service Improvement



Own software development capabilities for your innovation

- Full-cycle SW development
- Dedicated teams & IT out-staffing
- SW maintenance and enhancement
- Azure & AWS expertise for cloud- native development and deployment



Convert information into deeper insights & right actions by using your data and AI tech

We combine Data & AI solutions from AWS, Azure, GCP and other vendors with our expertise and services, to improve return on information. With CMS, RPA, smart assistants, and AI in vertical use cases, we can help you to take benefit of advances in AI

Award winning Data & Analytics capabilities

AWS Partner of the Year award

100s
Cloud projects

c. 1000
Engineering professionals for the FSI industry



Key partnerships with providers of data management technology

- Traditional RDBMS architectures
- Next-generation database management solutions
- Cloud-native data storage and processing



Own services and solutions in data engineering and analytics

- Services and strategies for absorbing & transforming data
- Big Data/Analytics on cloud for easy analysis & decision making
- DevOps & managed services for stress free management of data
- Hybrid AI/ML solutions for business decision making

Own vertical use cases to further increase the impact of the DX by using AI

- CRM and omni-channel AI banking & retail solutions
- AI smart assistants powered by LLMs for the next-gen customer engagements in FSI & other industries
- Integrated solutions for banks, e-commerce and exchanges



Global expertise, local outcomes

